

ACTUAL VS. BUDGET PROFIT & LOSS ANALYSIS BY %

For the Month of: _____

	<i>Actual</i>	<i>%</i>	<i>Budget</i>	<i>%</i>
Taxable Sales	\$0.00	0%	\$0.00	0%
Nontaxable Sales	\$0.00	0%	\$0.00	0%
Total Gross Sales	\$0.00	0%	\$0.00	0%
Beginning Inventory	\$0.00	0%	\$0.00	0%
Purchases	\$0.00	0%	\$0.00	0%
Labor	\$0.00	0%	\$0.00	0%
Other Costs	\$0.00	0%	\$0.00	0%
Ending Inventory	\$0.00	0%	\$0.00	0%
Cost of Goods Sold	\$0.00	0%	\$0.00	0%
Gross Profit	\$0.00	0%	\$0.00	0%
Advertising	\$0.00	0%	\$0.00	0%
Vehicle Expense	\$0.00	0%	\$0.00	0%
Cleaning & Maintenance	\$0.00	0%	\$0.00	0%
Commissions	\$0.00	0%	\$0.00	0%
Insurance	\$0.00	0%	\$0.00	0%
Legal & Accounting	\$0.00	0%	\$0.00	0%
Interest Expense	\$0.00	0%	\$0.00	0%
Repairs	\$0.00	0%	\$0.00	0%
Taxes	\$0.00	0%	\$0.00	0%
Licenses	\$0.00	0%	\$0.00	0%
Utilities	\$0.00	0%	\$0.00	0%
Rent	\$0.00	0%	\$0.00	0%
Wages	\$0.00	0%	\$0.00	0%
Benefits	\$0.00	0%	\$0.00	0%
P/R Taxes	\$0.00	0%	\$0.00	0%
Travel & Entertainment	\$0.00	0%	\$0.00	0%
Meals	\$0.00	0%	\$0.00	0%
Promotions	\$0.00	0%	\$0.00	0%
Contributions	\$0.00	0%	\$0.00	0%
Depreciation Expense	\$0.00	0%	\$0.00	0%
Interest Income	\$0.00	0%	\$0.00	0%
Other	\$0.00	0%	\$0.00	0%
Total Expenses	\$0.00	0%	\$0.00	0%
Pre-tax Income/Expense	\$0.00	0%	\$0.00	0%

Variance column can be \$ or %. I would suggest \$ for small business.